

# COMPANY PROFILE PT. PETRO MUKTI PUTRA OIL & GAS ENERGY





# PT. PETRO MUKTI PUTRA Oil and Gas Energy

Where sustainability is a priority





### **About us**

- Established in 2008, currently we are active in oil & gas, minerals and crops trading
- We believe in high commitment to the product quality, services, punctual delivery and sustainability as our core value "Where sustainability is a priority".
- Focused partnership with customers and other trading companies as an effort of continuous learning to understand our clients better, customer services oriented solutions, innovating problem solving and develop the maximum effort to fulfill the domestic demand of good quality and sustainability commodities.
- Committed to provide a sustainability supply





### Services

#### GLOBAL AND REGIONAL FUEL PROCUREMENT AND STOCK

- Together with our strategic partners we manage your availability of long term stock
- Gain access to feed stocks from different sources to secure the lowest cost supplies
- Alliance with suppliers who can provide logistics, storage and shipping services

### PROVIDE DEDICATED TRANSPORT FROM STOCKIEST TERMINAL TO CLIENT DISCHARGE FACILITIES

- We manage the shortest way to deliver to your locations
- We also provide a smaller transporter( barging tanker ) to meet with your discharging facilities

**ETRO MUKTI PUTRA** 

Facilities constraint





### **General Scheme**

• MINIMUM SUPPLY OF GAS OIL COMMODITIES 20,000 KL that deliver to customers receiving port

#### PRICING STARTEGY

Since fuel industry has certain price indication that determined by regional supply demand, therefore we follow the international price mechanism of Platts Organization as the basic price. However we are also able to provide with local price mechanism in case preferred by customers. We believe we can satisfy the potential market with competitive pricing that we could offer beside the continuity as well as the quality of the product

#### PRODUCT ORIGINITY

Full Supported by multinational producers as well as international fuel traders in the region.

### • OTHER SERVICES • DEFROMUKT PUTRA

Since in Indonesia particulary is limited to sufficient infrastructure for oil storage tank. We therefore try to meet the demand trough provide the floating storage and/or land storage. Therefore the customer is able to utilize product from us.





# **Our Supply Chain Terminal**





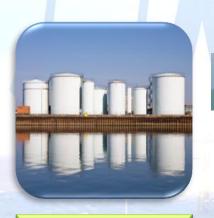
### **Supply Chain Facilities/Partners**

- Ocean Freight Partners
  - Ocean Tankers
- Storage Facilities Partners
  - Vopak International
  - Universal
  - **Oil Tanking International**
- Fuel Product Partners
  - **o** BP Integrated Supply Trading Singapore
  - Hin Leong Singapore
  - Concorde Oil Singapore
  - Kuo Oil Singapore
  - Shell International Eastern Trading Singapore
  - Petronas Trading Company





### **Supply Chain Route to Market**



100.000 KL

VOPAK & UNIVERSAL TERMINAL SINGAPORE



**TRANSFER** 

DAMUKTE PUTRA

Min Vol 20.000 KL

REGIONAL
TERMINAL IN ANY
COUNTRIES

**Customers/Market** 







### **Supply Scheme**

- DELIVERY
  - **Cost Insurance Freight (CIF) to Customers Site**
- CONTRACT DURATION
  - Minimum 1(one) year or as agreed with Customers
- QUANTITY
  - Minimum 20.000 Kl every month delivered to Customers Site
- QUALITY
  - Normal quality or as requested by customers, as stated in the product specification in the page 9
- BASIC PRICING
  - ✓ Average MOPS price of 0,25% S gas oil (or as specifically requested) + Alpha in USD per barrel
  - **✓** Local price mechanism
- TAX
  - Singapore Tax regulations for international fuel trading
- PAYMENT TERMS
  - L/C ( at sight or ussance )
- PRODUCT ORIGINITY
  - BP, Shell, Petronas, Hinleong and others





### **COMPANY DATA**

COMPANY NAME	PT. PETRO MUKTI PUTRA
Address	FX. PLAZA OFFICE TOWER LEVEL 15. Jln. PINTU 1 SENAYAN
Address	Jakarta Pusat 10270 INDONESIA
	Phone: +6221-30497500
	Fax : +6221-30497501
•	Email : petro.mukti.putra@gmail.com
Deed of Incorporation	No. 11 dated June 25 <sup>th</sup> 2008by Notary Public Raden Mas Soediarto Soenarto SH.SPN
Ministry of law and human right Apporel	- AHU-46430 AH 01.02 Tahun 2008 Date Juli 31 <sup>th</sup> 2008
Company Registration (TDP)	- 09.05.46.56415
Trade License (SIUP)	- 0233511.824.271
TAX ID (NPWP)	- 02-617-024-1-07.000





#### **COMPANY OVERVIEW**



#### **EXPERIENCED**

Company with experienced staffs and professionals who focus on the long term needs of clients.

Perusahaan yang memiliki staff yang berpengalaman dan profesional yang fokus pada kebutuhan jangka panjang klien.



#### **EFFECTIVE**

Strive to provide a reliable and cost effective supply of fuel to ensure client's business continues to run with minimal disruption.

Mengupayakan untuk menyediakan pasokan bahan bakar yang handal dan biaya efektif untuk memastikan bisnis klien terus berjalan dengan gagguan minimal.



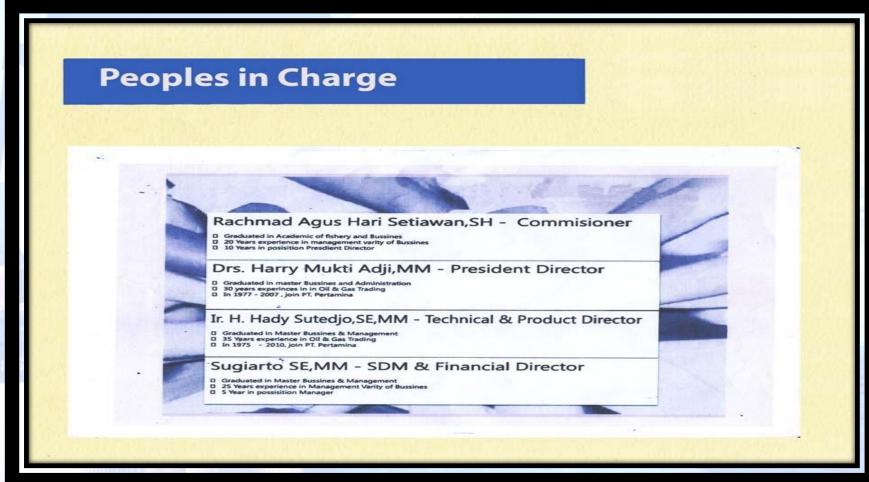
#### **ON TIME**

Provides supply chain solution with the support of our partners focused on ensuring quality product is delivered on time.

Menyediakan solusi rantai pasokan dengan dukungan dari mitra-mitra kami yang difokuskan pada upaya memastikan pengiriman produk berkualitas yang tepat waktu.













#### Corporate Background

- o Established in June 25th 2008 under Law of Indonesia.
- o Shareholder :
- · 60 % by Mr. Drs. Harry Mukti Adji, MM
- 40 % by Mr. Rachmad Agus Hari Setiawan, SH
- o Correspondences Address:
  - FX. PLAZA OFFICE TOWER LEVEL 15. Jln. PINTU 1 SENAYAN Jakarta Pusat 10270 INDONESIA
  - Phone: +6221-30497500
     Fax: +6221-30497501
  - Email : petro.mukti.putra@gmail.com
- o Our Bankers
  - CIMB Niaga Bank, Gunung Sahari Branch, Jakarta Indonesia
  - Mandiri Bank, Kota Jakarta Branch, Jakarta Indonesia
- o Paid Up Capital IDR 10 Billions
- o Corporate Notary and Lawyer RMSS & Partners, Jakarta Indonesia and Tsimshatsui, Hong Kong

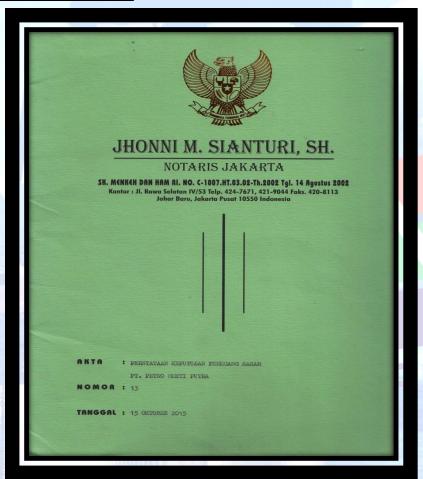




#### Peoples in Charge Rachmad Agus Hari Setiawan, SH - Commisioner Graduated in Academic of fishery and Bussines 20 Years experience in management varity of Bussines D 10 Years in posisition Presdient Director Drs. Harry Mukti Adji, MM - President Director Graduated in master Bussines and Administration 30 years experinces in in Oil & Gas Trading In 1977 - 2007, join PT. Pertamina Ir. H. Hady Sutedjo, SE, MM - Technical & Product Director ☐ Graduated in Master Bussines & Management 1 35 Years experience in Oil & Gas Trading In 1975 - 2010, join PT. Pertamina Sugiarto SE,MM - SDM & Financial Director ☐ Graduated in Master Bussines & Management 25 Years experience in Management Varity of Bussines 5 Year in possisition Manager



















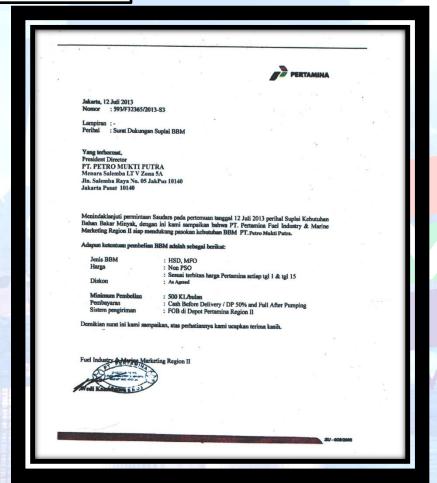




















LAMPIRAN I KEPUTUSAN KEPALA BKPM No. : 9/1/14/ESPM / PMPN / 2015



#### BADAN KOORDINASI PENANAMAN MODAL

Jl. Jend. Gatot Subroto No.44, Jakarta Selatan 12910

Kode Izin Usaha: 05.NW.03.18.00.133

Nama Badan Usaha

: PT Vian Rama Pratama

Alamat

: Grha Induk KUD Lantai 6

Jenis Kegiatan Usaha

Jl. Warung Buncit Raya No.18-20 Jakarta Selatan 12510

: Niaga Umum Bahan Bakar Minyak

Jangka Waktu Izin Usaha : 3 (tiga) Tahun

Sertifikat ini mulai berlaku pada tanggal ditetapkan sampai dengan berakhirnya jangka waktu Izin Usaha.

Menta, 06 NOV 2015
MENTERI ENERGI DAN SUMBER DAYA MINERAL
KEPAL BADAN KOORDINASI PENANAMAN MODAL,

Bidang Pelayanan Penanaman Modal,











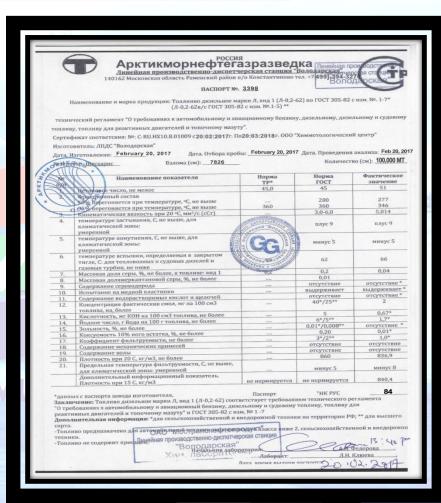




























Министерство юстиции Российской Федерации
Ministry of Justice of the Russian Federation

Reference No: Minjust-0278322 Reference Code: D-3M-KIP/1168 Contract Code: UGOL/RU-KIP/D626

Date: 01 - 06 - 2016

No.6653315 - 1357

#### REGISTRATION / EXPORT APPROVAL

This is to certify that the signed Sales and Purchase Agreement between "URENGOYL INK",PJSC (Seller) and "PT. PETRO MUKTI PUTRA" (Buyer), with the Transaction Contract Number usou.Ru-KUPIORES, for the supply of Russian origin GAS OIL (D2), at the total quantity of Three Million (3.000.000/MT) metric tons through any Russian Commercial port to INDONESIA port , has been registered and approved for Export by Ministry of Justice of The Russian Federation.

#### AFFIRMATION

I hereby affirm that the above statements and information on the enclosed bills/receipts of clearance, are complete and accurate to the best of my knowledge. I also agree to reimburse the Buyer/Seller to the extent of any overpayment which is in excess of the amounts payable.

In addition, I hereby authorize the seller ("URENGOYL INK" PJSC) to proceed in acquiring every necessary assistance that will facilitate in the delivery of the product (DZ GAS OIL) to the BUYET (PT. PETRO MUKTI PUTRA) to the designated ports of discharge (INDONESIA)



ADDRESS: 14 Zhitnaya Ulitsa, Moscow, 119991, Russia. TeleFax:7 (812) 404 34 59, 7 (495) 431 15 740

#### RIDZHIT – PETROL JSC

Address: 628600, TYUMENSKAYA Oblast, KIANTY-MANSYSKY ALITONOMY OKRUG - YUGRA, NIZYNEWAKTOVSK, UJ. PERMSKAYA, D. B, KV. 80

Phones/faxes: +7 (495) 208 6292 / +7 (495) 956 2067

Email: ridzhiyetrol@yandex.



#### QUANTITY CONFIRMATION № 546 Diesel Gas Oil L.O.2 - 62, GOST 305-82

Declaration of Conformity: № D-Ru.AG57.B.00004 c 02.02.2015 – 30.01.2018 Certificate of Compliance: № ROSS RU.AG57.N 00038 C 02.02.2015-30.01.2018 Date of manufacture of the product: 30.05.2016

Tank number: 011 & 012 Level of filling (cm): 1405 & 1402

Date of sampling: 30.05.2016
Date of test: 30.05.2016

This is to certify that, at the request of URENGOYL INK PJSC we have performed the quantity inspection of the under mentioned product.

Description of goods: D2 Gas Oil, GOST 305-82

Port of loading: Vysotsk / Novorossiysk

Date of loading: On or before 30th June, 2016.

Date of inspection: 30th May, 2016.

Port of discharge: ASWP.

Quantity as per draft survey: 100.000.MT

#### RESULTS OF INSPECTION

The quantity of product pumped into **Tank 011 & 012** (Oil Tank ) was ascertained on the Tank's Draft Survey performed before and after pumping and the following result was obtained:

#### 100.000 MT

(One Hundred Thousand Metric Tons)



Supervisor QAQC.



D.E. Yuryevich.

№ C-RU.AY02.B.41967

Client: URENGOYL INK PJSC

By: RIDZHIT JSC













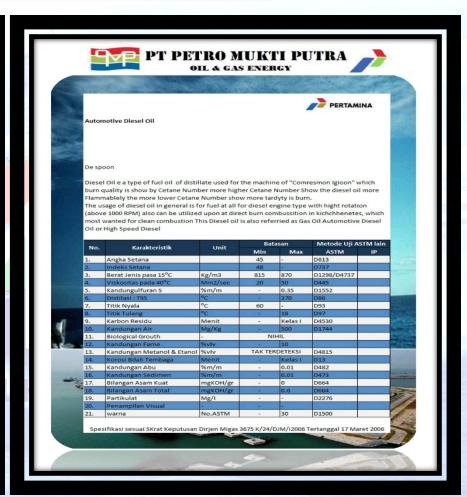


















Guaranteed Specification Mr. Tahrir Kalasho the Seller Mandate Presents to you Spees for MAZUT M-100 GOST 10585-75 Гарантийная Спецификация				
			MAZUT M-100 GOST 10585/75	МАZUT M-100 GOST 10585/75
			COMPONENTS	RESULTS
Ash content, not more %	0,14			
Mass fraction of sulphur, not more % -low – sulphur –n residual –oil	0,5			
Temperature of the flash, not less °C  - In the closed crucible  - In the open crucible °C 110 min	110 min			
The temperature of solidification, not higher °C	25			
Kinematics viscosity	118 max			
Water content	0.5%			
Mechanical impurities	Lower than 0.1%			
Acidity	Lower than 5 mg KOH/ 100ml			
Alkalinity	nil			
Gross Calorific Value Kcal/kg / KJ/kg	Min9700/41300			
Density at 15.0 °C Kg/l	0.8900-0.9200			
Hydrogen Sulphide Content (H2S) pom	0.5 max			
Carbon Residual	Lower than 7%			
Vanadium (V) ppm	23			
Aluminium (Al) ppm	5			
Silikon (Si) ppm	12			
Nickel (Ni) ppm	29			
Asphaltenes m/m	3.6%			
Destilation @4 mm Hg				
Extracted to 760 mm Hg				
Initial Boiling Point °C	216			
5% recovered °C	259			
10% recovered ºC	310			
20% recovered °C	358			
30% recovered °C	445			
40% recovered °C 50% recovered °C	502			
50% recovered °C 60% recovered °C	534			
Final Boiling point °C	538			
Percent Recovered vol	550 78%			
Residu vol	22%			
Total Nitrogen m/m	0.192%			
Sodium (Na) ppm				
оснин (на) руш	15			





#### experiences

- 2008 2009 and 2011 Established supply to EDTL Republic Democratic of Timor Leste for 6.000 metric tones per month
- 2010 MGO and MFO Supply to PHA Agroforest Resources Inc, Minglanilla Cebu, Philipines for 3.500 metric tones
- 2009 2011 Ship to ship and bunkering supply system Inner Port Limit (IPL)
   Port Klang Malaysia, Pasir Gudang Area Johor Bahru Malaysia and Singapore
   Port
- 2011 Bunkering Oil Supply MT Hanjin Vision, 2.500 mt at Singapore
- 2012 Now, Management and Operated Land Storage at Pamatata Selayar, South Sulawesi Indonesia













Courtessy Meeting
Prime Minester PNG, Mr. Peter O'Neill MP,
September 18, 2013

### Papua New Guinea

HSD Supply - Power plan



Technical & Operation Meeting
CEO-PNG Power Ltd, Mr. John Tangitban,
September 19, 2013





